

### Minutes Executive Board Meeting February 2-3, 2020 Saratoga Springs, New York

Attendees:

Brett Banker, CMAA, President

Michael Murray, CMAA, President-Elect Todd Gulluscio, CAA, Vice President

Mike Giruzzi, CAA, Treasurer Scott Sugar, CAA, Secretary

Dennis Fries, CMAA, NIAAA Liaison Denise Kiernan, CAA, Past President

Alan Mallanda, CMAA, Executive Director

Jim Wright, CMAA, Associate Executive Director

Pete Shambo, CMAA, Director of Professional Development

Chris Rozek, Recording Secretary

Meeting was called to order by President Brett Banker at 11:55 a.m.

Motion was made to accept minutes from fall meetings.

1st - Mike Girruzi

2<sup>nd</sup> – Denise Kiernan

Passed

### Membership Report & Conference Report - Alan Mallanda & Chris Rozek

- ➤ Currently there is 222 conference registrations as of February 2<sup>nd</sup>.
- Membership is up from last year.

Motion was made to give a certificate at this year's conference to the chapter that ranked highest in membership. They can select a new athletic administrator in their chapter who they would like to receive a scholarship for a conference registration and hotel accommodations for the 2021 conference.

1st - Todd Gulluscio

2<sup>nd</sup> – Denise Kiernan

Passed

### Treasurer's Report - Mike Giruzzi

- > Treasurer's Report (attached) was reviewed.
- > The report should start including the LTI information payments.
- Investment is up to \$129,000 but has gone down a bit due to stocks.
- Scott Sugar suggested that if an instructor does not choose to receive a stipend for teaching an LTI course, they should receive a tax donation letter.

Motion was made to accept the Treasurer's Report.

1st - Denny Fries

2<sup>nd</sup> – Scott Sugar

Passed

Motion to reorder the agenda and move to the Director of Professional Development Report  $1^{st}$  – Mike Giruzzi  $2^{nd}$  – Todd Gulluscio Passed

### <u>Professional Development Report - Pete Shambo</u>

- Please see attached report.
- ➤ Have a lot of active people instructing throughout the state.
- Need to get a handle on promoting, tracking, reporting, billing, etc. of LTI courses.
- Pete recommends we set time aside at the fall meeting for specific training of our LTI teaching staff. Would also like to recommend a separate time be set aside at the fall meeting for the members of the Professional Development team to meet to set a strategic plan.
- Pete suggested the overall running of the LTI should be moved to Jim Wright, Associate Executive Director, due to Jim being an administrator for the LTI on AMP.
- Pete suggested reviewing the streamlining of the process of the LTI registrations throughout the year to one person.
- ➤ Pete asked if we want to add some of the LTI core courses to the conference each year so athletic administrators have the opportunity to take them to move forward to complete their CAA.
- > Pete would like to continue his involvement in LTI and offer support where needed.

Alan made a recommendation and a motion was made to eliminate the Director of Professional Development position, as well as the stipend, and move it to the Associate Executive Director's position and reorganizing the Associate Executive Director's job description.

1st - Todd Gulluscio

2<sup>nd</sup> - Mike Murray

Passed

➤ Alan suggested starting the LTI training of instructors at the 2020 Chapter Representative Board workshops and continue it in the fall meeting.

### President's Report - Brett Banker

- Please see attached report.
- Conference Update a month left and in very good shape.
- ➤ Will be meeting with hotel staff on March 7-8.
- > Brett thanked Pete Shambo for organizing all the LTIs being offered at the conference.
- Recreational games will be going on Wednesday evening & Thursday morning with Chapter vs. Chapter Cornhole & Kan Jam games in the Exhibit Hall.
- > Brett thanked Jim, Scott & Denny for assisting on the breakout sessions.

### Nomination Committee - Denise Kiernan

- Interviews for vice president will take place at the conference.
- February 15<sup>th</sup> is the cutoff date for nominations. Must have interviews completed by Tuesday, March 17<sup>th</sup>, at 3:30 p.m. Scott Sugar, Murphee Hayes & Denise Kiernan will be on the interviewing team.
- Treasurer nominations are being accepted.
- Scott Sugar is working towards his doctorate. Because of the coursework he is working on he will resign from the Secretary position after 2020 conference.

A motion was made to have Roger Brown finish out Scott Sugar's term as Secretary through 2021.

1st - Todd Gulluscio

2<sup>nd</sup> - Denny Fries

Passed

### NIAAA Report - Denny Fries

- Please see attached report.
- Congratulations to the following 2020 award recipients: Murphee Hayes, CAA - NIAAA State Award of Merit Timm Slade, CMAA - Otis Sennett Award of Excellence Scott Sugar, CAA - Dr. Jack Foley Award
- ➤ 2020 Initiative **Tunnel to Towers 2020** is the new National Initiative & Assistance Network of families affected by 9-11.
- ➤ Denny would like to speak briefly about NIAN and collect donations from membership at the conference. Possibly at Second General Session.

Motion to support the NIAAA endowment fund for \$250.00 and \$500.00 for hospitality.  $1^{st}$  – Denny Fries  $2^{nd}$ - Scott Sugar Passed

- > Summer Institute 2020 registration is open on FamilyID. Offering two classes to become 3D coaching and 3D administrator.
- Wooden bat league recreation social will be moving to the front end of the Summer Institute.
- > Scholar-Athlete Award Chapter 11 won both male & female essay winners.
- > Jay Hammes is starting a program regarding a scholarship for students. Jay has also made a donation to President Banker as a sponsor at the conference.

### Executive Director's Report - Alan Mallanda

- Please see attached report.
- ➤ Looking for 2021 HOF nominations. Deadline was January 31<sup>st,</sup> but Alan has extended the deadline another week.
- Corporate sponsorships have increased. We have lost some, but we have gained others.
- New online merchandise available on website in upper right-hand corner on website.
- Thoughts on membership chair. Do we keep position? Todd recommended that we need to keep the membership chair position.
- NYSCEA all the associations in NYS leaders come together as a council. Greg Warren has been representing NYSAAA. Alan will talk with Greg to see if we should continue to be a part of the association.
- > At the end of the conference we will be looking at costs to determine if we need to increase registration fees for 2021.
- Alan suggested expanding awards.

Motion was made to suspend the Executive Board meeting at 3:35 p.m. until Monday, February 3, 2020.

1st - Denny Fries

2<sup>nd</sup> – Denise Kiernan

Passed

Motion was made to reconvene Executive Board meeting at 9:02 a.m., February 3, 2020.  $\triangleright$  1<sup>st</sup> – Denny Fries 2<sup>nd</sup> – Scott Sugar Passed

### Associate Executive Director Report - Jim Wright

- Please find report attached.
- Registrations will be open for the Aspiring AD program at the end of March.
- > Jim is currently sitting on two NIAAA committees (Resolutions & Mentoring).
- ➤ Jim suggested running a mini conference in the fall. Would like to offer something to the membership to offer a couple workshops & LTI courses.

more...

### Associate Executive Director Report (con't) - Jim Wright

- March 29th is the Catskill mini conference. Jim will attend this conference and then look to start something in the fall 2021 through the NYSAAA.
- Would like to explore bringing in more PE professional development into the NYSAAA. It would be another member service we could offer.
- Will be providing training for the chapter representatives at the conference.
- Need for a monthly email news bulletin to the membership. This should be a consistent person. Brett, as past president, would like to take this on starting in April 2020.

### 2021 Conference Planning & Ideas - Michael Murray

- Assembled a conference planning team which will be growing.
- Fortunate to have some knowledgeable people to work with in past presidents.

### POP Manual Updates - Alan Mallanda

- > POP manual is on the website with updates.
- Need to add the NIAAA State Liaison position as part of the Executive Board.

### New Business

- Murphee Hayes, Patrick Pizzarelli, Scott Sugar, and Mike Giruzzi are on the committee that started the process of the Executive Director Performance Evaluation draft.
- Brett suggested having a process of finalizing this.
- This will be discussed at the next Executive Board meeting in March and be presented for approval.
- Final Forms increased their contribution by \$2,500.
- ➤ RISE Institute ran a workshop in Section V. There were over 300 people in attendance. Denny shared with Mike Murray he may want to do this on diversity.

### Strategic Planning

- We have grown over the years and evolved into bigger and better things. Strategic Planning is a process.
- ➤ We need to explore doing a five-year plan with the Executive Board. Need to hire a facilitator outside the organization.
- ➤ The next step is to have Alan speak with some facilitators and then move forward from there. Possibly set up a summer retreat. Use 2020 as a planning year with 2021 possibly being the first year of implementation.

Motion was made to adjourn the meeting at 10:52 a.m.

1st - Scott Sugar

2<sup>nd</sup> - Mike Giruzzi

Passed

Respectfully submitted by:

Chris Rozek

Recording Secretary

Chris Rogek



### New York State Athletic Administrators Association, Inc.

www.nysaaa.org

Michael P. Giruzzi, CAA, Treasurer

February 1, 2020

### Treasurer's Report for: February 1, 2020

	<u>2/1/2020</u>	<b>2/1/2019</b>	<b>2/1/2018</b>
Checking/Savings:	\$141,043.54	\$100,593.79	\$ 86,303.21
AXA Investments:	\$129,496.71	\$108,976.63	\$100,358.55
Current Checking:	\$ 12, 268.67	\$ 8,189.34	\$ 8,694.88
Total Assets:	\$282,808.92	\$ 217,759.76	\$195,356.64

February 2020 Balance	\$282,808.92
February 2019 Balance	\$217,759.76
February 2018 Balance	\$195,356.64
January 2017 Balance	\$188,801.40

Respectfully submitted,

Mike

### Director of Professional Development report 19-20 Pete Shambo CMAA

Leadership Training (LTI) and Certifications have been very busy offering the core courses for certification around our State. Chapters 11, 7, 3, 5, 8 and 6 have all offered LTI's locally in their Chapter since last March. We're proud of the initiative taken by the Chapters listed to offer courses to our membership on the local level. Under the new requirements, Directors will need to take 5 core courses in order to be eligible for CAA Certification

Numbers by course:

```
2018-19
508 - 12
630 - 11
627 - 16
510 - 18
631 - 17
790 - 6
714 - 10
503 - 19
Eight courses offered and 109 classes taken (This does not include the conference)
2019-20
506-10
508-4
631 - 27
503-13
625-6
502-6
707-4
714-5
504-2
619-7
715 - 18
510-3
618 - 3
```

Thirteen courses offered and 108 classes taken (This does not include the conference)

Many Thanks to Steve Young, Scott Sugar, Jim Wright, Todd Gulluscio, Matt Walentuk Brett Banker and Josh Lacy who all took the initiative to teach or organize LTI courses in their Chapters and around the State. Growth can sometimes lead to growing pains and while the number of courses being taught has increased and the number of Directors taking courses is on the rise, we still need a smoother process for promoting, tracking, ordering, billing, finance and ultimately reporting when courses are completed. I recommend that a time to be set aside in our fall meeting weekend, for our teaching staff to come together and work on the process for all of the above. I'd also suggest a separate time be set aside at the fall meeting for the members of the Professional Development team to meet and set a plan in place for LTI, Certification, Educational Initiatives and Membership for the next three years.

LTC 502: Strategies for Organizational Management\*Monday evening 3/16 5:30-9:30pm\* Greg Warren and Doug Kilgore

LTC 503: Enhancing Organizational Management\* Tuesday morning 3/17 7:30-11:30am\* Dr. Wright and Roy Turner

LTC 504: Legal Issues 1(Liability for sports Injuries and Risk Management) \*Tuesday afternoon 3/17 Noon-4pm\* Peg Pennypacker and Doug Kilgore

LTC 506: Legal Issues II (Title IX and Sexual Harassment) \*Tuesday evening 3/17 4:30-8:30pm\* Peg Pennypacker and Doug Kilgore

LTC 610: Technology Solutions for Productivity and Communication **Monday evening 3/16 5:30-9:30pm Roy Turner** 

LTC 620: Concussion Assessment and Management + Proper Equipment Fitting **Tuesday Morning 3/17**7:30-11:30am Dick Kemper

LTC 700: Principles and Philosophies of a Developmentally Appropriate Middle School **Tuesday** afternoon 3/17 Noon-4pm Gary Stevens

LTC 701: Leadership and Administration of Middle School Athletic Personnel **Tuesday evening 3/17 4:30-8:30pm Steve Young** 

### President's Report Brett A. Banker, CMAA February 2-3, 2020

March 15, 2019	Saratoga	Accepted Gavel from President Kiernan
March 26, 2019	Buffalo	Met w/Chapter 6 Conference Planning Chair
April 4, 2019	Rockport, Me	Attended Section 1 Meeting
May 2, 2019	Saratoga	Attended NYSPHSAA Mtg
May 15, 2019	Buffalo	Met w/Chapter 6 Conference Planning Chair
July 30-31, 2019	Verona	Attended NYSPHSAA Mtg
September 28-30	Saratoga	Executive Board & Rep Board
October 1	Buffalo	Met w/Chapter 6 Conference Team
October 9-10	Saratoga	Attended the NYSPHSAA Mtg
November 20	Buffalo	Met w/Conference Planning Team and Dr. Wright
Dec 14-18	National Harbor, MD	Attended NIAAA National Conference
January 10	Buffalo	Met w/Conference Planners
February 2-3	Saratoga	NYSAAA Executive Board Mtgs
March 6-9	Saratoga	Meeting with Hotel Staff
March 16-20	Saratoga	38th Annual NYSAAA Conference

### **Conference Update 2020**

- 1) Vast majority of planning is complete
- 2) Currently sharing drafts of written program
- 3) Meeting with Hotel Staff on March 6-9
- 4) Some Conference highlights:
  - a. Dr. Wright's Conference App
  - b. Eight LTC offerings; excellent instructors
  - c. Five General Sessions rather than the traditional four
  - d. Three of Five General Session speakers are also presenting Breakouts
  - e. Attendance & participation of NIAAA Associate Executive Director, Phil Rison
  - f. 12 Breakout sessions with timely topics
  - g. One Breakout with a physical education topic-President of NYSAHPERD
  - h. One official conference gift and a second Exhibitor's Social gift
  - i. Door Prize drawings for every General & Break-out Session
  - j. Trying to increase foot traffic in with the vendors; conference schedule is open Thursday morning.
  - k. Chapter vs Chapter in Cornhole & KanJam competitions

### NYSAAA Liaison Report: Dennis Fries, CMAA

### February 2-3, 2020 Meeting Executive Committee

### NIAAA:

### National Conference information

December 12-15, 2020 - Tampa, FL - Marriott/Embassy/Conference Center

Registration available on-line at: www.niaaa.org on July 8, 2019

December 10-14, 2021 - Denver, CO - Colorado Convention Center

December 9-13, 2022 – Nashville, TN – Gaylord Opryland Hotel and Conference Center

\*\*Dr. Jim Wright received the 2019 NIAAA Bruce D. Whitehead Distinguished Service Award.

### 2020 NIAAA Delegate Assembly Delegates:

Mike Giruzzi, Brett Banker, Mike Murray, Todd Gulluscio, Dennis Fries (JW & AM - Alt.)

If you cannot attend please let me know by Tuesday, October 1, 2020

National Initiative & Assistance Network: 2020 Initiative is: Tunnel to Towers 2020 – Fund Raiser (pg. 2)

NIAAA Committee members: PS (Chair.) - Cert.; SY - Accreditation; DF - QPA & Retired; MH (Vice Chair) – Awards; JW - Mentoring

NIAAA: 2020 - Sponsorship of a golf hole at the NIAAA Conference - \$250.00; and hospitality rm. @ \$500.00. **Motion** to support the above expenditures:

NIAAA: Mike Blackburn – Executive Director; Phil Rison – Assoc. Executive Director

### **NYSAAA Notes:**

Continued thanks to Alan and Chris for the organization's fiscal health.

### Section 1 Meeting:

2020 - New Jersey; Monday, March 16, 2020 (Golden Nugget Casino) DF attending.

2021 - New Hampshire; 2022 - Vermont; 2023 - Rhode Island

17th Section 1 Summer Institute (June 28 – July 1, 2020) Under the leadership of: Pete Shambo and Steve Young.

### Student-Athlete Winners:

### Section 1 winners moving on to NIAAA consideration:

2007 - John Mackintosh, Chapter - 7 - Cathy Phillips, AD

2008 - none

2009 - Caroline Frances Tolli, Chapter - 6 - Patrick Burke - AD

2010 - Kelsey Johnson, Chapter - 10 - Eileen Kilcullen - AD

2011 - Taylor Malmsheimer, Chapter – 3 - J. Michael Byrnes – AD

2012 - none; 2013 - none

2014 - Nicholas Steven Stiansen, Saratoga Springs HS, Chtr 2 (Peter Sheehan - AD) - Scott Stuart - Chptr Rep.

2015 - none; 2016 - none; 2017 - none; 2018 - none; 2019 - none.

### 2020 NYSAAA Student Athlete Scholar/ Essay winners are:

Thomas Cirrito; Miller Place HS; Ronald Petrie - AD; Chapter 11 - Tim Mullins - Chapter Rep. Isabelle Smith; Westhampton Beach HS; Kathy Masterson - AD; - Chapter 11 - Tim Mullins - Chapter

NIAAA Membership accommodation for maintaining 70% of NYSAAA total potential members in the NIAAA: 1991, 1995, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018 and 2019

### 2020 Awards:

(2019 Winners)

State Award of Merit - Murphee Hayes - CAA

Presenter - Dr. Jim Wright - CMAA

Otis Sennett Award - Timm Slade - CMAA

Dr. Jack Foley Award - Scott Sugar - CAA

Presenter - John Kathoun

Presenter - Greg Warren - CMAA Pete Sharnbo (Foley award recipient will be forwarded as our Frank Kovaleski Award Nomination to Section 1)

Rep.

### NIAAA National Initiative & Assistance Network Fundraiser- 2020

### **About the Stephen Siller Tunnel to Towers Foundation**

The Siller Family started the Stephen Siller Tunnel to Towers Foundation to honor the memory of their brother, Stephen, a New York City firefighter (FDNY) who lost his life on September 11, 2001. The Foundation was built upon the mantra, "while we have time, LET US DO GOOD," and continues Stephen's legacy by supporting our nation's first responders and service members.

Firefighter Stephen Siller sacrificed his life in service to others, and in his memory, the Stephen Siller Tunnel to Towers Foundation developed the *In the Line of Duty Program* to honor our heroes. The *In the Line of Duty Program* supports our nation's military, first responders, and their families. To date, the Foundation has spent more than \$125 million dollars in support of those who sacrificed life and limb.

### **SMART HOME PROGRAM**

Through the *Smart Home Program*, the Foundation builds specially-adapted smart homes that enable our most catastrophically injured veterans to live more independent lives. To date, the Foundation has delivered, started construction or is in the design stage of a total of 85 homes.

### **FALLEN FIRST RESPONDER HOME PROGRAM**

Through our Fallen First Responder Home Program, the Foundation fulfills the debt on homes of firefighters and police officers killed in the line of duty. Since 2015, 40 families have been given the security and stability of a mortgage-free home. The Foundation has also made significant financial contributions to assist countless first responder families in need.

### GOLD STAR FAMILY HOME PROGRAM

The Gold Star Family Home Program honors the legacy of those who made the ultimate sacrifice while serving our country. The Foundation provides mortgage-free homes to surviving families with young children. The Foundation has delivered or is in the planning stages of 30 Gold Star homes.

Your hard work on behalf of the Foundation helps us provide the support the families of our military and first responders so desperately need.



### EXECUTIVE DIRECTOR'S REPORT

Executive Board Meeting Embassy Suites – Board Room February 2-3, 2020 – Saratoga Springs, NY

### NYSAAA Office Items/Activities -

NEDC Conference Meeting – National Harbor, December 2019 NEDC Summer Meeting – Deadwood, SD, July 2020 Winter Pre-Conference Newsletter/Ezine, Webpage 2020 Conference Preparations

### **Ongoing Projects**

Hall of Fame 2020 & 2021 Wall of Honor 2020 Online Registration & Membership Awards Chapter Rep – Chapter 9

### Meeting Schedules (2019) (2020)

Conference Executive Board Lunch Meeting – <u>Tuesday, March 17, 2020 9:30a.m.-1:30 p.m.</u>
Chapter Reps & Committee Chairs Workshop – <u>Tuesday, March 17, 2020 2:00-3:00 p.m.</u>
Conference Rep. Board Meeting – <u>Tuesday, March 17, 2020 3:30-5:30 p.m.</u>
Annual Meeting – <u>Friday, March 20, 2020 10:15-11:30 a.m.</u>
Spring – Executive Board Re-organization – <u>May 17-18, 2020 Embassy Suites, Saratoga</u>
Fall Rep. Board Meetings – Saratoga Hilton, Saratoga Springs – <u>October 4-5, 2020 Embassy Suites, Saratoga</u>

### Corporate Sponsorships

2020 Report/Update - Scholarship

### 2019 Conference Updates – Highlights – Review of Highlights/Changes

Wednesday Evening Festival Activities, Food & Refreshments Exhibit Hall Closes on Thursday Noon – Banquet on Thursday President's Reception – High Rock – Thursday 5:30 pm Leadership Training Classes – Schedule Split to 3 days/8 classes

### Future Conferences

2020 - March 17-20, Saratoga Hilton

2021 - March 16-19, Saratoga Hilton

2022 - March 15-18, Saratoga Hilton

2023 - March 14-17, Saratoga Hilton

## NYSAAA Corporate Sponsorship Report 2019-20

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ᆔ	CORPORATE SPONSOR		Cash	In -Kind	Total	Service/Product	Confirme	Confirmed Received	Spons. Window	Amt. Rec'd	
7										Value	
Ж	CONTRIBUTORS										
$\neg$	NIAAA		\$1,300	\$0	\$1,300	LTI Rebates	×	×		\$1,300	
$\neg$	Championship Award Guys		\$0	669\$	669\$	HOF Crystal Awards	×			669\$	
9	Stuffing Fees		\$0	\$0	\$0	On Request	*				
$\neg$	Plaques & Such		\$0	\$500	\$500	Awards & Plaques	×			\$500	
<u>.</u>											
-	CORPORATE SPONSOR										
$\neg$	Clell Wade Coaches Directories	×	\$2,500	\$200	\$3,000	LTI Sponsor & Mail List	×		Jan. 1 Exp.		
디	Daktronics, Inc.	×	\$2,500	\$0	\$2,500	Scoreboards, Timing Sys., Video, Sounc	×		Jan. 1 Exp.		
	Saratoga Hilton	×	\$0	\$2,500	\$2,500	Conf. Hospitality	×	N/A	by Contract	\$2,500	
13 E	Equitable Advisors	×	\$2,500	\$0	\$2,500	Financial Planning/Awards Reception	×		Jan. 1 Exp.		
14 F	Field Turf/Chenango Contracting	×	\$2,000	\$0	\$2,000	Turf Fields & Installations	×		Jan. 1 Exp.		
15 A	All American Publishing	×	\$0	\$8,500	\$8,500	Newsletter (Ezine)	×		Jan. 1 Exp.	\$8,500	
16 R	Riddell Athletic & Reconditioning	×	\$1,500	\$0	\$1,500	Athletic Equip. & Reconditioning	×		Jan. 1 Exp.		
$\overline{}$	Big Teams (Schedule Star)	×	\$0	\$2,500	\$2,500	Website Host, Scheduling Software	×	N/A	n/a	\$2,500	
18	Varsity Awards	×	\$1,500	\$0	\$1,500	Chenille Letters & Awards	×	×	Jan. 1 Exp.	\$1,500	
15 T	The Neff Company	×	\$2,500	\$0	\$2,500	Awards, Chenille Letters, Cloth	٠.		Jan. 1 Exp.		
20 A	A-Turf	×	\$1,500	\$0	\$1,500	Turf Fields & Installations	×	×	Nov. 1 Exp.	\$1,500	
71 B	BSN, inc.	×	\$0	\$6,000	\$6,000	Sporting Goods Dealerships	×		Jan. 1 Exp.	\$7,500	
	Final Forms-AMP	×	\$6,000	\$5,000	\$11,000	Online Forms & Registyration	×		Jan. 1 Exp.	\$11,000	
23 K	Keystone Purchasing Network	×	\$1,500	\$0	\$1,500	Cooperative Purchasing Group	×	×	Jan. 1 Exp.	\$1,500	
	rSchoolToday	×	\$2,500	\$0	\$2,500	Scheduling, Website, Regist. Software	×		Jan. 1 Exp.		
	Schedule Galaxy (Oak Tree Ventures)	×	\$2,500	\$0	\$2,500	Speaker Fee for Gen. Session	×	×	Jan. 1 Exp.	\$2,500	
$\neg$	Zolnier Championship Rings (NEW)	×	\$3,500	\$1,500	\$5,000	Championship Rings	×		Jan. 2		
_	Rank One Sports	×	\$1,500	\$0	\$1,500	Health & Injury Reporting Software	×		Jan. 1		
_	Musco Lighting	×	\$10,000	\$0	\$10,000	Sports Lighting Company	×	×	Jan. 1	\$10,000	
$\overline{}$	Turf & Soil Diagnostics	×	\$2,500	\$0	\$2,500	Landscape & Turf Testing and Analysis	×	×	Sep't. 30 Exp.	\$2,500	
$\neg$	BAND	×	\$1,500	\$0	\$1,500	Social Media & CommunicationPlatform	×		Jan. 1 Exp.		
_	Ad Pro	×	\$0	\$6,000	\$6,000	Custom Branded Team Merchandise	×				
_,	G&G Fitness	×	\$0	\$6,000	\$6,000	Exercise & Fitness Equipment	×				
33 R	Rokkitwear.com	×	\$0	\$2,500	\$2,500	Host - On- line Clothing Store	×		N/A	\$2,500	
34											
35											
36											
37											
	Subtotals =		\$49,300	\$42,199	\$91,499					\$56,499	
39	Total Cash + In Kind					\$91,499					
9											
41											
2	11-4-4-4 4 (24 (20)										

# 2019-20 WINTER MEMBERSHIP REPORT NYSAAA

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_																						2010-11	683
	Rank by %	7	11	3	9	6	52	10	1	4	∞	2	12									2011-12	647
Ŧ	% Diff.	62%	49%	%00'86	75%	%09	101%	31%	192%	101%	%29	134%	33%		%98					87.00%		2012-13	674
9	# AD's	84	81	109	71	126	78	56	57	45	24	64	30		795		Unknown			843		2013-14	299
4	Non-Membe	39	70	4	36	89	16	27	10	2	14	9	1		311		2			313		2014-15	644
Е	Total Current Non-Membe	52	40	107	53	75	79	00	110	49	16	98	10		685		46			731		2015-16	619
D	Expiring	17	17	က	2	က	2	2	1	က	1	2	1		54		0			54		2016-17	534
С	Current 2/1 20	35	23	104	51	72	77	9	109	46	15	84	6		631		46			229		2017-18	260
В	Members 2/1/19 Current 2/1 20	59	35	103	51	70	89	6	93	40	14	63	7		627		42			699		2018-19	710
А		Chapter 1	Chapter 2	Chapter 3	Chapter 4	Chapter 5	Chapter 6	Chapter 7	Chapter 8	10 Chapter 9	11 Chapter 10	12 Chapter 11	13 CHSAA		15 Sub-Total		17 Veteran AD,s			Total			23 Past Years
		7	3	4 C	5	9	7 C	8	6	10 C	11 C	12 C	13 C	14	15 S	16	17 /	18	19	20	21	22	23 P
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### Associate Directors Report Saratoga, NY February 2, 2020

- Increased awareness of Aspiring Athletic Director program via presentation at NYC AHPERD Conference 1/27/20
- 2. Aspiring AD classes begin in late March for Chapters VIII and XI. Eight potential students signed up to date
- 3. Still awaiting appointment on new NYSED commissioner to allow legal to evaluate request for certification. Communications with Laura Glass are ongoing
- 4. Concluded membership on NIAAA 5th Strategic Planning Committee at National Conference
- 5. Hosted CAA Exam 1/7/20 with another planned for 2/26/20. Five new Chapter XI CAA's since December
- 6. Presented on Mentoring at National Conference
- 7. Co-taught LTC 707 at National Conference
- 8. Member of NIAAA Resolutions Committee (5-year term)
- Member of NIAAA Mentoring Committee (vote to accept as a standing committee pending)
- 10. Ongoing work with Final Forms to create events and fine tune the registration process for classes
- 11. Continuing to increase social media presence through Twitter with 579 followers to date
- 12. Ongoing discussions with Saratoga Hilton regarding conference planning and amenities
- 13. Created 2 APPs for NYSAAA, 2 for Section XI, 1 for the NEDC and 1 for the NYSPHSAA through Glide Apps
- 14. Tech mentor for NEDC
- 15. Continue to conduct surveys for the NEDC, NYSAAA, Section XI and anyone else that needs one. Those surveys are stored on the appropriate app
- 16. Discuss potential for mini-conference in November